

# **NAREIM Capital Raising & Investor Relations Meeting**

01 - 01 Dec 2020

Poll results

# Table of contents

- Are you a guru on:
- What is your most common video glitch:
- For both investors and managers - have you experienced/instituted the following actions regarding investor allocations in 2020:
- For both investors and managers, have you allocated/developed new strategies in 2020:
- Has your company instituted a Diversity, Equity and Inclusion policy in 2020 or previously?
- Has there been an increase in ESG focus in your firm over the past year?

Are you a guru on:

048

Zoom



Teams



Webex



Skype



What is your most common video glitch:

051

"You're on mute!"



Guest appearance by child/pet



Drowned out by siren/lawn mower/garbage truck, etc.



"Wait, this is a video call?!"



**For both investors and managers - have you experienced/instituted the following actions regarding investor allocations in 2020:**

017

Increased- including with new relationships



Increased but only with existing managers



Decreased



Flat - no change



**For both investors and managers, have you allocated/developed new strategies in 2020:**

040

Yes - added new strategies to investment mandate(s)



Yes - added new strategies but only with existing managers/investors



No - did not invest outside existing strategies/continue w/ existing strategies



Has your company instituted a Diversity, Equity and Inclusion policy in 2020 or previously?

050

Yes



No



Currently in discussions to adopt one



**Has there been an increase in ESG focus in your firm over the past year?**

053

Yes



No

